



Leaders In Energy Management

Absolute for Energy Management

Creating Long-term Sustainable Value



Linking Your Business Vision to the Value of Absolute

Improve supplier management. Manage costs. Enforce compliance.



Vision & Strategic Priorities

A procurement management process must be guided by a strong procurement strategy that aligns with the organization's business goals.

The fundamentals of procurement management include:

1. Understanding your purchasing portfolio
2. Organize your purchases
3. Risk management and the introduction of performance indicators
4. Collect spend data
5. Manage and prioritize relationships
6. Identify needs of organization
7. Procurement function must be included in process manufacturing or product development



How can Absolute Help

By partnering with Absolute, your business can streamline the following processes and accelerate its journey towards achieving its vision:

- **Sourcing Lowest Cost Supply**
- **Supplier Management**
- **Pricing Transparency**
- **Contract Management**
- **Budgeting and Planning**
- **Improve Risk Management**

Absolute provides clients with full-service solutions that streamline the procurement process. We offer our clients a proven track record of high-quality service, cost control, and value.



Business Benefits

Procurement management enables your origination to reduce supplier risk, source more effectively, control spending, and improve your organization's profit margins.

Benefits include:

- **Financial Savings**
- **Reduce Risk**
- **Industry Compliance**
- **Communication & Price Transparency**
- **Identifying Waste**
- **Boost Productivity**

- **63.4%** average **annual savings**
- **1.9 MM** in one-time benefits

** This analysis built on Absolute's incremental value-add to its customers last year, customer average usage was 4000 MMBTU/D

Absolute Vision to Value Approach



Align & Mobilize

- Articulate business strategy and goals
- Set engagement direction and expected results
- Align on scope, resource and timeline



Discover & Build Case for Change

- Conduct stakeholder experience discovery
- Undercover pain points and opportunity
- Identify key initiatives and develop case for change



Show the Path Forward

- Build roadmap on identified initiatives
- Demonstrate the solution with a focus on top value areas
- Validate business case with stakeholders arrive at recommendation



Deliver on the Promise

- Customer success benchmark comparison
- Value realization and optimization
- Measure actual value from Absolute initiatives



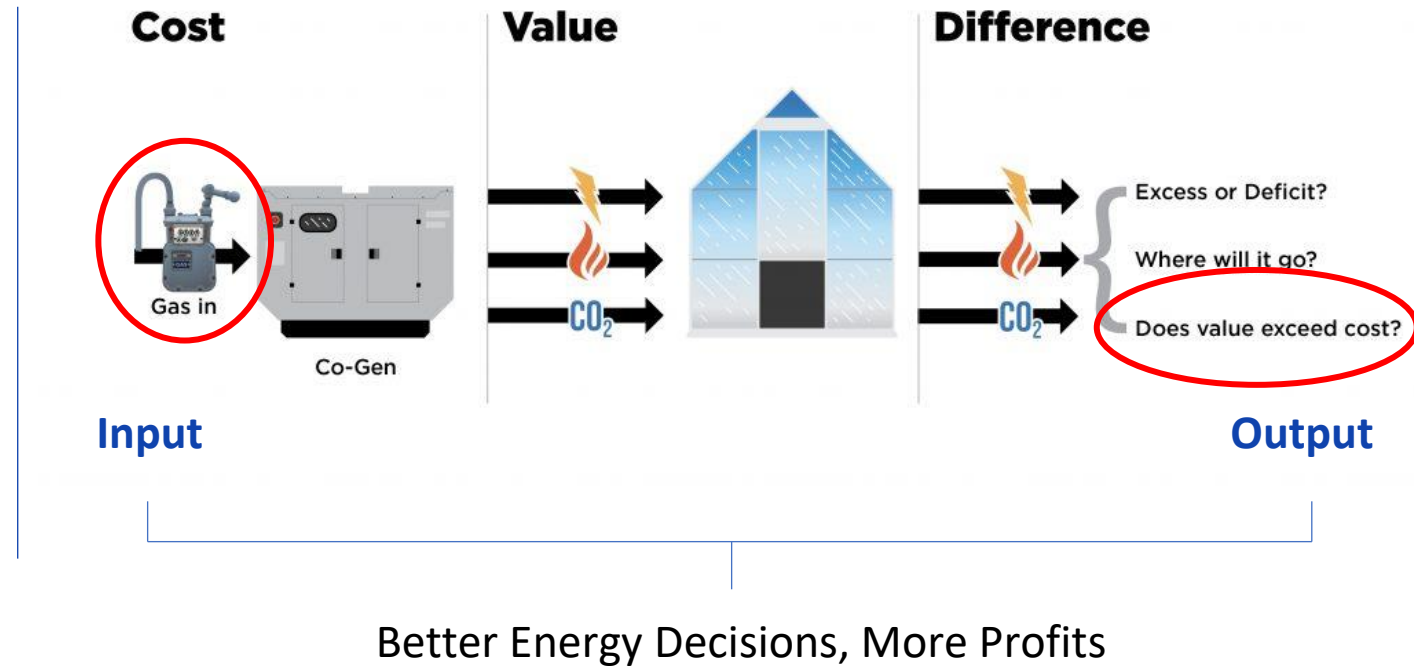
Optimizing Combined Heat and Power to Manage Energy Efficiently and Economically

Economic Assessment of CHP Systems

- Due to the sharp increase in natural gas prices, the capital recovery associated with CHP has been shrinking, this has limited CHP's profitability margin, making it less economical to operate

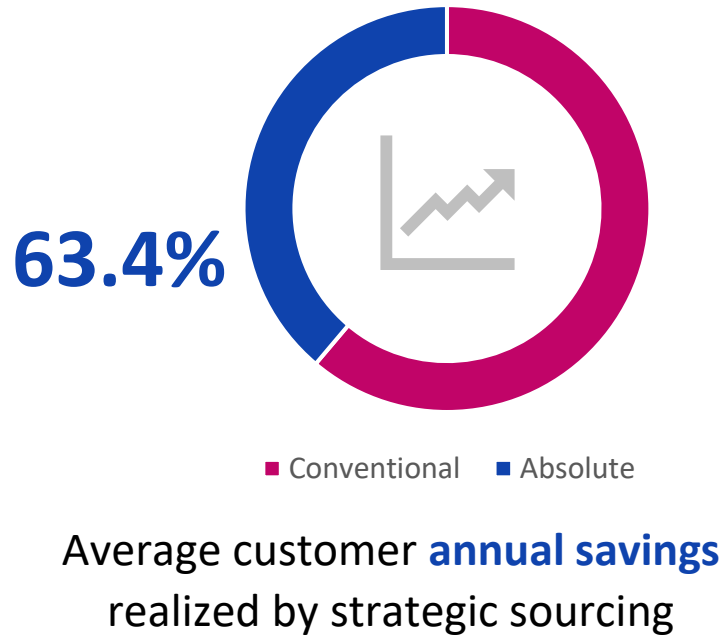
How can Absolute Help?

- Economic CHP dispatch is supported by real-time natural gas pricing
- Long-dated price transparency for natural gas can be used to make decisions and plan budgets
- Reduce financial risk operating CHP
- Reduce fuel cost to operate CHP
- Increase profitability and decrease payback period by lowering gas costs

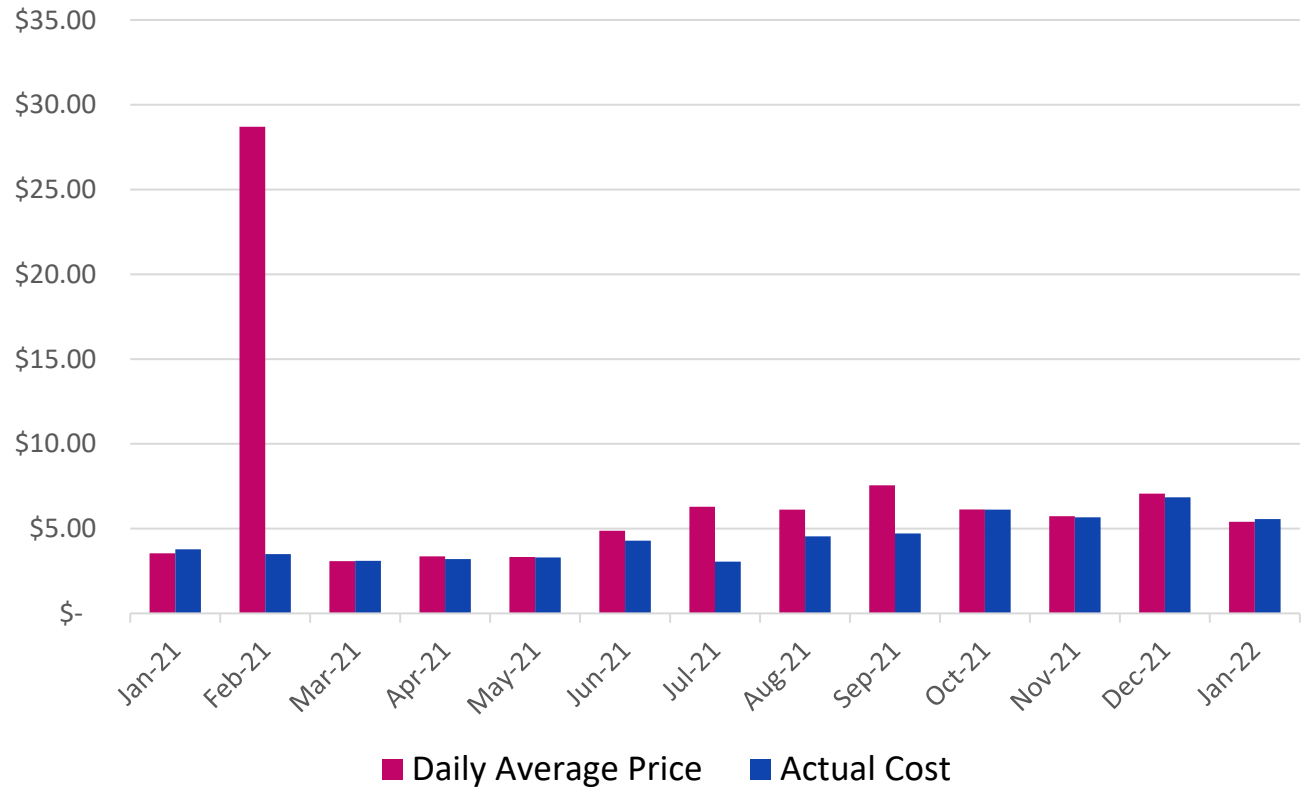


Case Study Accomplishment Summary

Realize Significant Savings by Modifying Natural Gas Sourcing



Industry Average Gas Cost Vs. Absolute Actual Costs



Realize Significant Benefits

How we have helped our clients achieve success

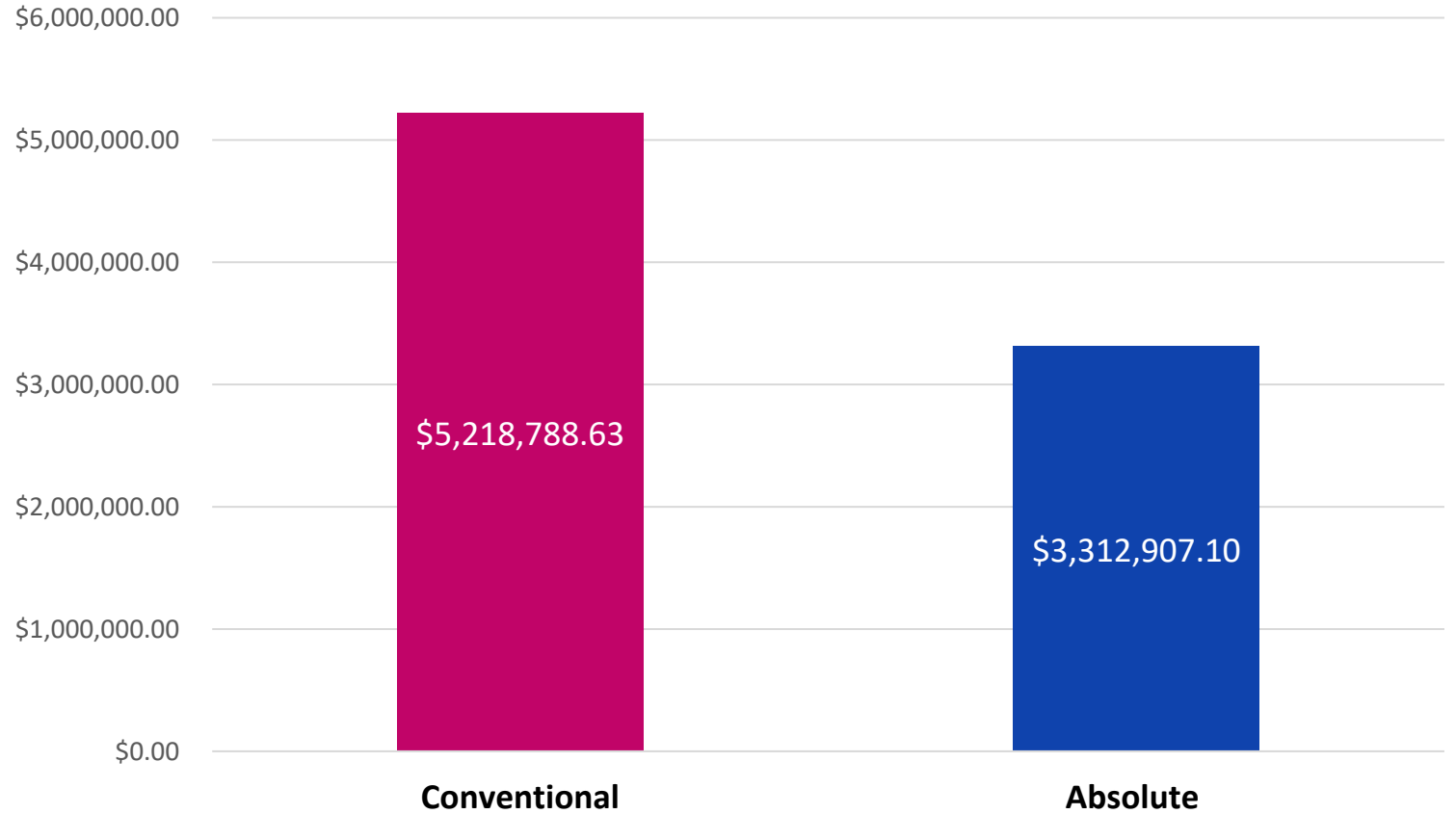


Total value of
annual savings

63.4%

\$1.9 MM

2021/2022 Natural Gas Cost Savings



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ABSOLUTE
RESOURCE MANAGEMENT

Email address

Cory@absolute-energy.ca
Peter@absolute-energy.ca

Phone number

403 880 4997

Website

absolute-rm.com

